How Will I Know When My Company Needs an ERP System?

The best way to answer that question is to take these 2 steps:

1. Conduct a quick internal observation of how your company works its internal systems and processes
2. Take a quick poll of key stakeholders within your company.
(questions provided below as a critical thought-starter for any company)

Why are these 2 steps necessary?

Before you look to hire the right team to help launch an ERP system, and well before you consider which software to use, it's important to identify what is truly getting in the way of efficiency, progress, and growth.

Do you see any of this within your company?

Telltale signs your company can benefit from ERP

- Accounting data includes a lag time and is not current
- Trackable data lacks important detail in reporting
- Current system is outdated and doesn't include cloud based support
- Current accounting software is no longer robust enough for your needs
- Your company is clearly on a growth trajectory, requiring expanded capabilities moving forward

We get that you first need to ask questions within your own company to uncover the potential need and benefits an ERP solution can provide. These questions are designed to poll key areas of your company in an effort to prepare for the future. Every company has certain problems to tackle, but many of them have a clear path toward a solution. LET'S GET STARTED.

Ask these key questions across your internal departments.

These questions are designed to uncover critical needs

- *Are you getting answers to your questions real-time or near real-time?*
- **Waiting on information could impact critical business decisions and the outcomes of those decisions.**
- *Can you get information to drive business decisions 24/7?*
- **Mobility and Accessibility are key components of an effective business solution.**
- *Are you getting the type of reports you need, with the information that matters?*
- **Reports should be easy to read, timely, and useful.**

- *Does our current accounting/ financial system and process fit the company or are we trying to fit the company into a process?*
- **The subtle difference here is the system/process should be designed differently for every business, based on their specific needs. In addition, it should be pliable in an effort to help the business innovate and grow.**
- *Have you outgrown your accounting software and need to see information about sales, crm, operations, inventory, purchasing etc.?*
- **Integration means your team gets to make decisions on the big picture without trying to piece together disparate software, reports, and information.**

When you are ready for an ERP solution, we are ready to talk to you! Please contact General Manager, Becky Hesson at bhesson@trisolutionsinc.com or call her directly at (512) 615-4458.